# Our Presentation For Sunglass Auto!

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### How it all started

Sun Glass was founded in Farmington, NM by N.L. Garrett Sr. in 1952. The business was

then purchased by Cliff Freeman and James Newlun in 1999. Then in the fall of 2008 Cliff

Freeman (father) and Clint Freeman (son) purchased James Newlun's shares of the

business making it a true family owned and operated business.

The business has enjoyed a great, long-term relationship with Farmington and the

surrounding area. As the community has grown, Sun Glass has also grown to be the

largest glass shop in the Four Corners Region.

## Meet The Creators For Sunglass

Meet Clint! Clint graduated from Farmington High School in 1993 and headed off to Texas Tech University to get an engineering degree never imaging the right opportunity would allow him to return to the beautiful Four Corner's Region. After college graduation, Clint worked in technical sales and operations for several large construction products manufacturers in the underground utilities and concrete product site development industries. In 2007, Clint returned to Farmington in the role of operations manager for Sun Glass. Clint loves building teams and working with the amazingly talented Sun Glass Family as they faithfully serve the Region.Meet Cliff! Cliff moved to Farmington from Amarillo, Texas in January 1977. He spent the next 22 years getting to know the people of the Four Corner's Region selling wholesale hardware and construction products. In 1999, he entered the glass industry through the purchase of Sun Glass and brought a new level of customer care and marketing to the glass industry in the region. After 50 years of working in the construction products world he still loves his job and his favorite things is caring for the customers as they walk in the front door.

#### Glass and editing

Sunglass makes all kinds of glass products. Windshields, Windows, Mirrors & Regulator Installation and Replacement. With over 50 years of experience, sunglass understands the need of sunglass's automotive glass customers. In recognizing that every customer will have different needs, sunglass offers a wide variety of products and services associated with automotive glass. You can be rest assured that the auto's glass certified technicians will do the job right every time because of there wealth and experience. Sunglass will stand by you, and there high-quality products will be letting you leave satisfied with the auto glass service and customer care. After all Sunglass auto's motto is ''We do it right!''.

## Problem

Sunglass is a small business making custom orders out of glass and polymer materials for homes, businesses, autos, or a variety of other applications including social distancing solutions for public safety.

# Solution

**Solution one.** They should get billboards, and billboard trucks, and when they raise enough money after several years, they should get an ad in the super bowl. And that would take care of their money troubles and the people knowing about them and then they should open stores globally. And that would take care of their small local problem.

**Solution two.** When sunglass gets customers to come into their store they will give the customer a sunglass card to earn rewards and get discounts on products. When customers purchase an item from their store they will get a discount for their next purchase, or they can save up on that card and get an item for free.

Mischief Mayhem's Presentation For Sunglass Auto

And

That